

wirtschafts wissenschaften htw saar

ACEEPT Project Week 2017 - Main Task

Background: Tourismus Zentrale Saarland (Saarland tourism board) defines three main target groups in its strategy 2025:

- Best Agers (Older than 60 years. No children under the age of 18 living in the household)
- Adult Singles and Couples (35-59 years old. No children under the age of 18 living in the household)
- Families (Under 60 years old. Minimum one child under 18 living in the household)

Task: Select one of the aforementioned target groups and create a "tourism product" in the Saarland region for them. Your "product" should be <u>at least based on two</u> of the four following tourism possibilities:

- production site
- production process
- produce
- product

Your "tourism product" should motivate the guest(s) to <u>stay at least 2 days</u> in the Saarland region.

- Describe your "tourism product".
- Explain why you have chosen this target group and discuss their interest in theme "Produc(e) in' Tourism".
- What conditions must be met by the locations/sites to commercialize their offer?
- Describe services, events, infrastructures etc. that should be added to customize the product to the needs of the target group.
- Which stakeholders should be involved to support your product?
- How would you reach the selected target group to promote your product?
- ➤ Be innovative, be creative but remain realistic!
- ➤ "Tourism product" is meant in a broader sense. It could be a round trip, package tour, themed route, an event, but also something else...

Assessment criteria: Students, lecturers and professionals will give a <u>Top-3-Ranking</u>. The results will be added up, resulting in three ACEEPT Awards: **Gold, Silver and Bronze.**

Three main criteria should be used by students, lecturers and professionals (but interpretation of the criteria remains to the different groups):

- Content I: innovation, creativity
- Content II: realism, feasibility
- Presentation skills

Glück auf! (Good luck!)